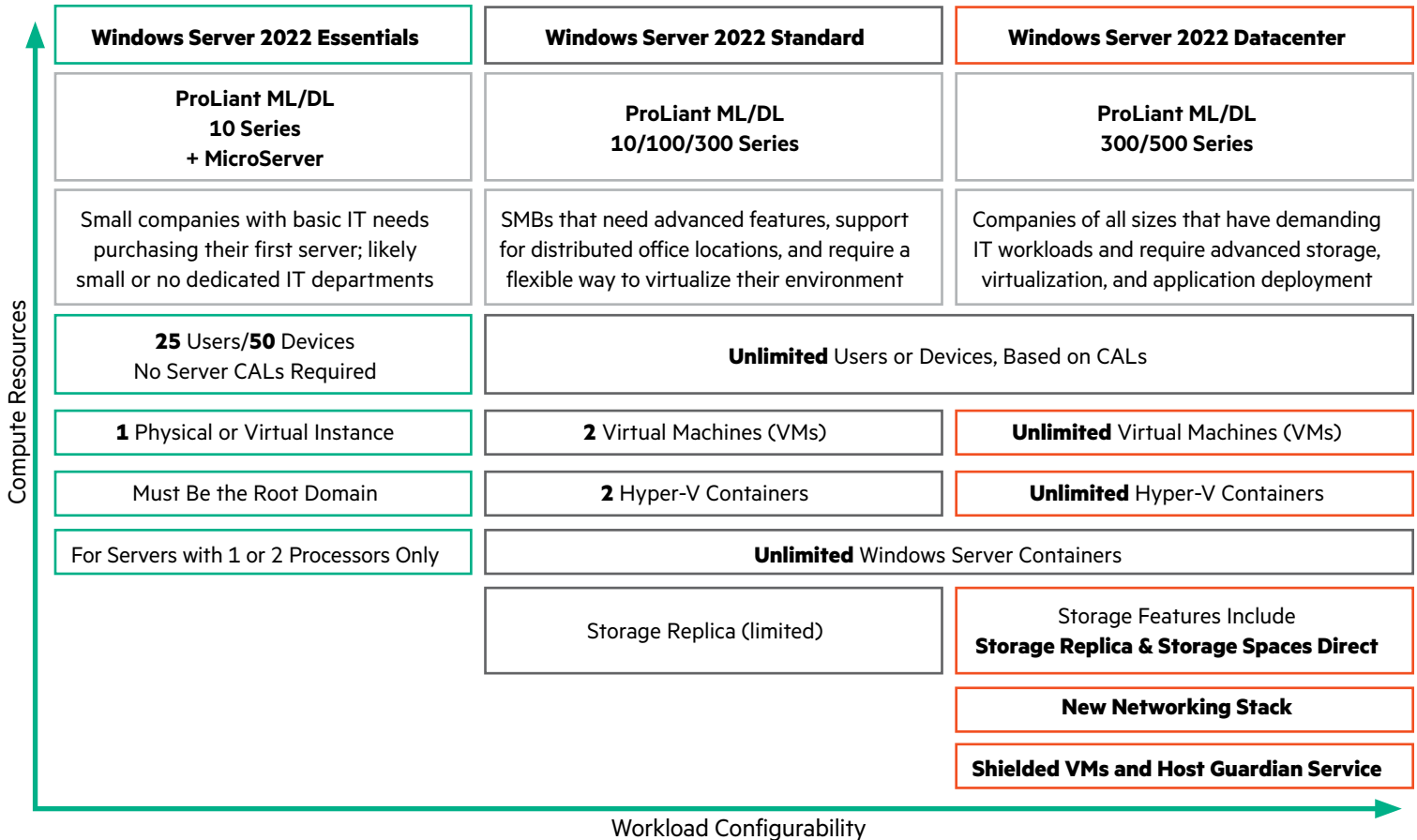


## HPE OEM Windows Server 2022

A powerful pair to elevate your system's efficiency and productivity

Leveraging a 30+ year partnership with Microsoft, Hewlett Packard Enterprise helps you maximize advanced features and functionality in Windows Server 2022 to achieve greater security control, modernize your infrastructure to help improve efficiency and productivity, and hybridize your center.



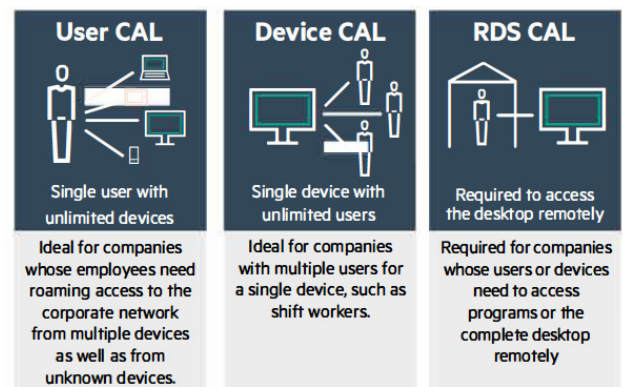
Once the ideal OS is in place, ensure customers have the needed CALs

### Why are Client Access Licenses (CALs) so important?

- Every user or device that will access the server OS must have a Client Access License
- Failure to follow CAL compliance can lead to potential losses and lower profitability
- Ensure your customers understand the importance of CALs
- As organizations grow, they will need more CALs

**Call to Action:** Ask, "How many employees and devices does the organization have?"

**Sell:** CALs for every user and/or device.



**Windows Server 2022** | Be cloud ready with hybrid

## Why sell HPE Windows Server 2022?

- To offer customers a complete solution
- HPE offers 90 days of free installation assistance for your customers, helping them to solve a problem while you focus on other priorities
- By selling HPE Windows Server 2022, you will be able to access local incentive programs such as “Engage and Grow”; for more details, ask your local Partner Account Manager
- HPE Windows Server 2022 is run on 70% of the servers; make sure your customers buy it from you, instead of someone else, so you see the revenue.

## Windows Server 2022 SKU List

Product Name/Description	Part Number
Microsoft Windows Server 2022 Datacenter ROK	P46123-*add language Prefix
Microsoft Windows Server 2022 Standard ROK	P46171-*add language Prefix
Microsoft Windows Server 2022 Essentials ROK	P46172-*add language Prefix
Microsoft Windows Server 2022 Standard Additional License (APOS) Drop in Box	P46199-B21
Microsoft Windows Server 2022 Datacenter Additional License Direct from HPE Factory	P46214-B21
Microsoft Windows Server 2022 CAL 1 User	P46191-B21
Microsoft Windows Server 2022 CAL 1 Device	P46194-B21
Microsoft Windows Server 2022 Standard Additional License (APOS) Drop in Box	P46195-B21
Microsoft Windows Server 2022 Standard Additional License (APOS) Drop in Box	P46196-B21
Microsoft Windows Server 2022 Datacenter Additional License Direct from HPE Factory	P46212-B21
Microsoft Windows Server 2022 Datacenter Additional License Direct from HPE Factory	P46213-B21
Microsoft Windows Server 2022 CAL 5 User	P46215-B21
Microsoft Windows Server 2022 CAL 5 Device	P46216-B21
Microsoft Windows Server 2022 CAL 10 User	P46217-B21
Microsoft Windows Server 2022 CAL 10 Device	P46218-B21
Microsoft Windows Server 2022 CAL 50 User	P46219-B21
Microsoft Windows Server 2022 CAL 50 Device	P46220-B21
Microsoft Windows Server 2022 RDS CAL 5 User	P46221-B21
Microsoft Windows Server 2022 RDS CAL 5 Device	P46222-B21
Microsoft Windows Server 2022 Datacenter Direct from HPE Factory	P45916-B21
Microsoft Windows Server 2022 Standard Direct from HPE Factory	P46005-B21
Microsoft Windows Server 2022 Standard Factory Preinstalled UEFI	P46155-B21
Microsoft Windows Server 2022 Essentials Direct from HPE Factory	P46174-B21

*Language Prefix	
Chinese Simplified	AA1
Chinese Traditional	AB1
English, Korean, Japanese	371
Japanese	291
English, French, Spanish, Brazilian Portuguese	DN1
English, French, German, Spanish, Italian, Portuguese, Dutch	A21
English, Czech, Polish, Russian, Swedish	O21
English, French, German, Spanish	B21

## Why buy HPE Windows Server 2022 from HPE?

- It is the most affordable licensing option for many SMBs
- Transferable license if purchased with Microsoft Software Assurance
- HPE Windows Server 2022 does not require a monthly subscription; purchase a single solution without surprises
- All security patches and updates included

## Purchase Windows Server 2022 Standard and Windows Server 2022 Datacenter licenses based on physical server cores

- All physical cores in the server must be licensed
- At least 8 core licenses are required for each processor
- At least 16 core licenses are required for each server
- HPE OEM Windows Server 2022 base licenses cover 16 cores. Additional licenses for 2, 4, and 16 cores are also available for both editions (Standard and Datacenter)

For more details, visit [hpe.com/info/rok](https://hpe.com/info/rok)

Number of processors	Cores/Processors	Number of cores to be covered with a license
1	8	16
2	8	16
2	12	24
4	8	32
4	10	40
4	12	48

Additional licenses required

## REMEMBER...

Ask the following question whenever you make a quote for a server: **“How are you going to license that server?”**

## Useful Links

[hpe.com/servers/wincert](https://hpe.com/servers/wincert)

[hpe.com/servers/ws2022](https://hpe.com/servers/ws2022)

[hpe.com/info/rok](https://hpe.com/info/rok)

[hpe.com/info/smb/servers](https://hpe.com/info/smb/servers)

[hpe.com/info/coffeecoaching](https://hpe.com/info/coffeecoaching)